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Customer Spotlight: Iovate Health Sciences

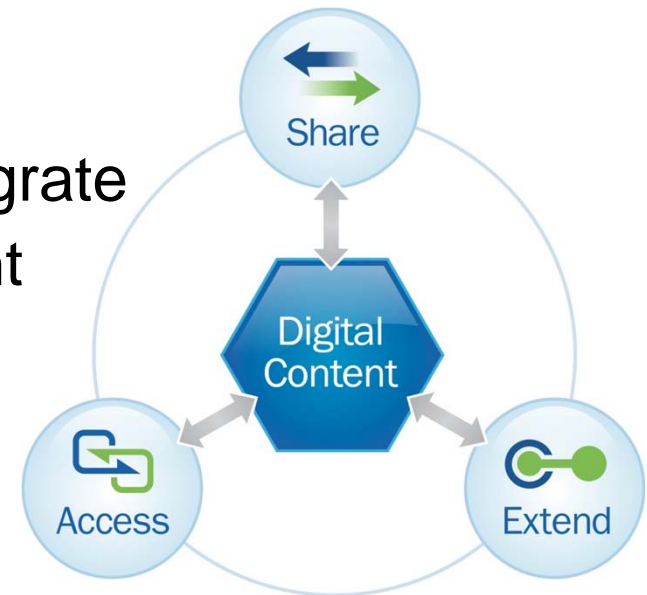
Dustin McNabb

Vice President, Sales & Marketing
Group Logic

Jeff Beith

Business Analyst
Iovate Health Sciences

- Introductions
- Iovate Health Sciences' journey to integrate Macs into a Windows DFS Environment
 - Jeff Beith, Business Analyst, Iovate Health Sciences
- Group Logic Perspective
 - New Product Announcement:
 - ExtremeZ-IP 7.1 – now with DFSConnect add-on
 - Dustin McNabb, Group Logic
- Questions & Answers



The Iovate logo consists of the word "IOVATE" in a white, serif, all-caps font, centered within a dark blue, horizontally-oriented oval.

Who we are...

Iovate Health Sciences, Inc.

- Leading-edge nutritional supplement consumer goods company headquartered in Oakville, Canada
- Distribute products through retailers, drugstores and health clubs worldwide
- 270 employee professionals support six national brands and variety of best selling products



- Existing Windows 2003 server network running SFM supported mixed PC and Mac user network
- Marketing team of 50 uses Macs to design product labels, in-store displays and other promo materials
- Launched project to migrate to Windows 2008 and deploy Microsoft DFS in a cluster environment

- During implementation tests, Iovate learned that Windows 2008 no longer supported SFM so Mac users were unable to access Windows-based file information
- Iovate turned to Windows SMB to support its Mac users, but ran into issues:
 - With SMB, Mac users suffered performance and file naming issues
 - SMB's lack of DFS further impacted Iovate's Mac users



Why ExtremeZ-IP?

- Wanted to leverage existing IT team and network investments based on Windows knowledge and infrastructure – Ruled out Xserve
- Needed support for AFP and SMB shares in DFS environment – Ruled out Thursby
- Research showed ExtremeZ-IP an industry-standard
- Time of the essence – ExtremeZ-IP easy to deploy set-it-and-forget-it solution



Benefits

- Centralized management- Windows 2008 DFS infrastructure can support PCs and Macs
- Simplifies administration of AFP and SMB shares for IT– easy to set up and manage
- Improved performance and supported native Mac file naming conventions
- Improved user satisfaction

Group Logic Webcast



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Group Logic Perspective

Announcing ExtremeZ-IP 7.1...

GroupLogic.®

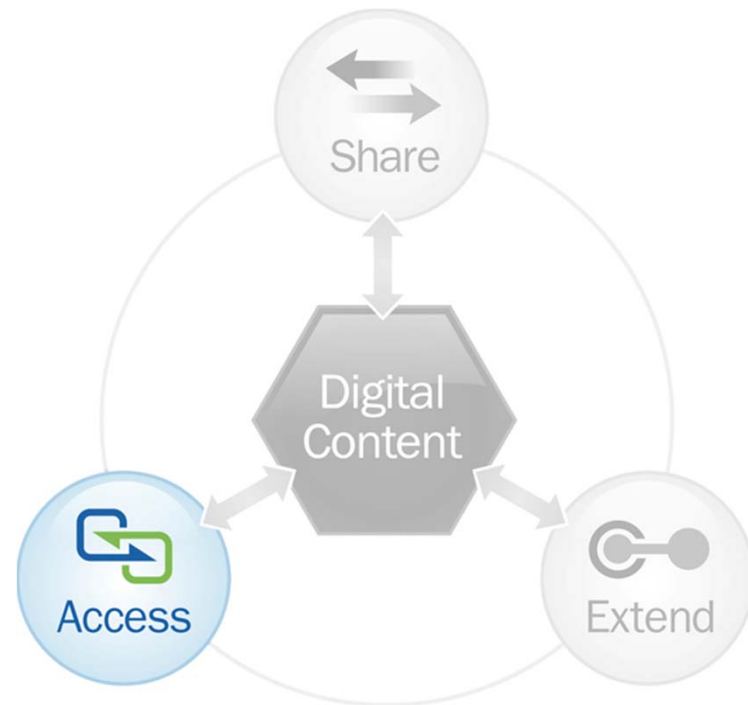


- Apple announces Xserve end-of-life:
 - Customers must migrate to Apple (Mac Pro or Mac Mini), Windows, or Linux
- For companies considering a Windows migration:
 - Group Logic provides Xserve migration assistance services to support you each step of the way
 - Our ExtremeZ-IP solution gives you complete Mac user compatibility without compromise
 - ExtremeZ-IP is specially priced for Xserve users moving to Windows – send a note to sales@grouplogic.com



ExtremeZ-IP™ V 7.1

- Now features DFSConnect add-on:
 - Low-cost add-on solution for new or existing ExtremeZ-IP customers
 - Easily integrate Mac users into your Microsoft DFS environment
 - Readily share files across your enterprise
 - Available: Today!



DFSCONnect Features and Benefits



ExtremeZ·IP™

- DFSCONnect features and benefits:
 - Provides full DFS Namespace access to Mac clients on Mac OS X 10.4 and later
 - Supports full DFS replication (for data synchronization) and site costing (for fast resource connect speed)
 - Is the only solution on the market that allows the use of the AFP file sharing protocol in a DFS environment



Extreme**Z**·IP™

- DFSConnect packaging:
 - DFS support is included with Unlimited-Client, Cluster, and Enterprise License Program (ELP) versions of ExtremeZ-IP
 - DFSConnect brings DFS support to the 10, 25, 50, and 100-client versions of ExtremeZ-IP

DFSConnect Add-on Pricing



- DFSConnect Pricing:
 - Add DFSConnect to your existing ExtremeZ-IP license:

ExtremeZ-IP™

Description	Price	Notes
DFSConnect Add-On	\$1,999	Available for 10, 25, 50, and 100 client ExtremeZ-IP licenses

- For new ExtremeZ-IP users – purchase DFS add-on with your 10, 25, 50, or 100 client ExtremeZ-IP license, or...

Description	Price	Notes
ExtremeZ-IP Unlimited-client Server	\$6,995	Full DFSConnect support is included with the Unlimited-client Server

Questions?



- For more information
 - Call 1-800-476-8781 or +1-703-528-1555
 - Email Group Logic at info@grouplogic.com

